



September 25, 2021

## **ATP BOARD OF DIRECTORS POSITION – EUROPEAN REGION REPRESENTATIVE**

### **Position Specification**

#### **The ATP**

ATP Tour, Inc. (ATP) is a not-for-profit membership corporation that serves as the governing body of the men's professional tennis circuit, the ATP Tour, the ATP Challenger Tour and the ATP Champions Tour. As a global governing body, its mission is to serve tennis. ATP entertains a billion global fans, showcases the world's greatest players at the most prestigious tournaments, and inspires the next generation of fans and players. From the ATP Cup in Australia, to Europe, the Americas and Asia, the stars of the game battle for titles and FedEx ATP Rankings points at ATP Masters 1000, 500 and 250 events, and Grand Slams. All roads lead towards the Nitto ATP Finals, the prestigious season finale held in Turin, Italy. Featuring only the world's top 8 qualified singles players and doubles teams, the tournament also sees the official crowning of the year-end ATP No. 1, the ultimate achievement in tennis.

The ATP Board of Directors (Board) is comprised of seven representatives. Three directors are elected by the players, representing the player membership group, and three directors are elected by tournament sanction holders, representing the tournament membership group, with the Chairman holding the seventh position.

Serving on the ATP Board of Directors is an extraordinary opportunity for an individual who wants to have an impact on men's professional tennis.

#### **The Open Position**

The open Board position is for the European Region (ER) Player Representative. This position is one of the three (3) elected player representatives, elected to serve a three-year term by the ATP Player Council (PC). The PC is a body of players elected by the player membership to represent their interests on the Board. The ER Player Representative, working alongside the other player and tournament representatives, will oversee how ATP carries out its vision and mission. The elected representative must discharge his/her fiduciary duties of care and loyalty to the ATP while specifically representing the player group's interests. A compensation package, including Directors & Officers insurance coverage, is provided.

Key deliverables of the position include:

- Attend all Board meetings and calls, including preparing for such meetings and calls by reviewing all materials in advance (typically, four in-person meetings per year plus a number of video conference meetings).
- Approve ATP's budget, audit reports, and material business decisions; being informed of, and meeting all, legal and fiduciary responsibilities
- Represent, guide and counsel the player membership and ATP with integrity
- Be available to and communicate regularly with player constituency and Player Council, as well as maintain open lines of communication with fellow Board members and the ATP Chairman
- Contribute to an environment for constructive debate to advance ATP's interests



- Carry out fiduciary responsibilities in order to build confidence with ATP's key stakeholders
- Develop a thorough understanding of the tennis ecosystem, including ATP's organization and business as well as its player and tournament membership as well as the other tennis governing bodies
- Promote the sport as an entertainment product
- Contribute expertise for the advancement of ATP's interests, in particular in the area of sports knowledge, media & entertainment, communication, financial management, sales & marketing, technology and corporate administration
- Develop a thorough understanding of prize money, calendar, structure and other key matters related to the governance of the ATP Tour and tennis
- Monitor and evaluate the performance of the Chairman and the CEO

### **Candidate Profile and Requirements**

Candidates for this position must originate from the European region, which consists of countries not within the Americas or International regions, and must adhere to the following upon becoming a Board member and thereafter during her/his term:

- Must not be an employee of ATP Tour, Inc.
- Must not possess an ownership interest in an ATP tournament, and
- Must not perform services directly for an ATP Tournament Class member or an entity that undertakes any function that is performed by the Board, the PC or ATP Tournament Council, nor be employed by an entity, or affiliate of an entity, that possesses or controls an ownership interest in any ATP Tournament Class member or such other entity described in this paragraph.

In terms of personal competencies and desired skills for the position, the following are of importance:

- Management skills developed through previous experience in medium and/or large organizations or other Board participation
- Business acumen
- Significant level of experience in professional experience in communication, marketing, finance, economics, media, and/or data and technology
- Strong communication skills are necessary to build relationships with members/stakeholders in various countries and from different cultural backgrounds
- Diplomatic skills and a natural affinity for cultivating relationships and persuading, convening, facilitating, and building consensus
- Significant tennis knowledge
- Willingness to work in a team environment, displaying leadership and consensus building skills
- Think independently and act with integrity in representing your constituent group while acting in the best interests of ATP
- The ability to travel and be present at all Board meetings and select tournaments
- Knowledge of a second language is desirable
- University degree, preferably with a focus on finance, economics, marketing, law or business



### **Application Process and Key Contact**

A written (or emailed) nomination with a detailed curriculum vitae must be submitted by Friday 15 October at 6:00 PM EDT. Nominations should be submitted to: [boardapplication@atptour.com](mailto:boardapplication@atptour.com).

The Player Council will hear presentations from candidates and elect the European Player Board Representative at its meeting in Paris, France on Saturday 30 October.

The successful candidate will begin serving his/her three-year term on 1 January, 2022.

For any questions concerning eligibility, please contact Chief Tour Officer, Ross Hutchins via email at [ross.hutchins@atptour.com](mailto:ross.hutchins@atptour.com).